

*Industry perspectives on the ATMP landscape
and future trends*

EUCOPE and Miltenyi Biotec

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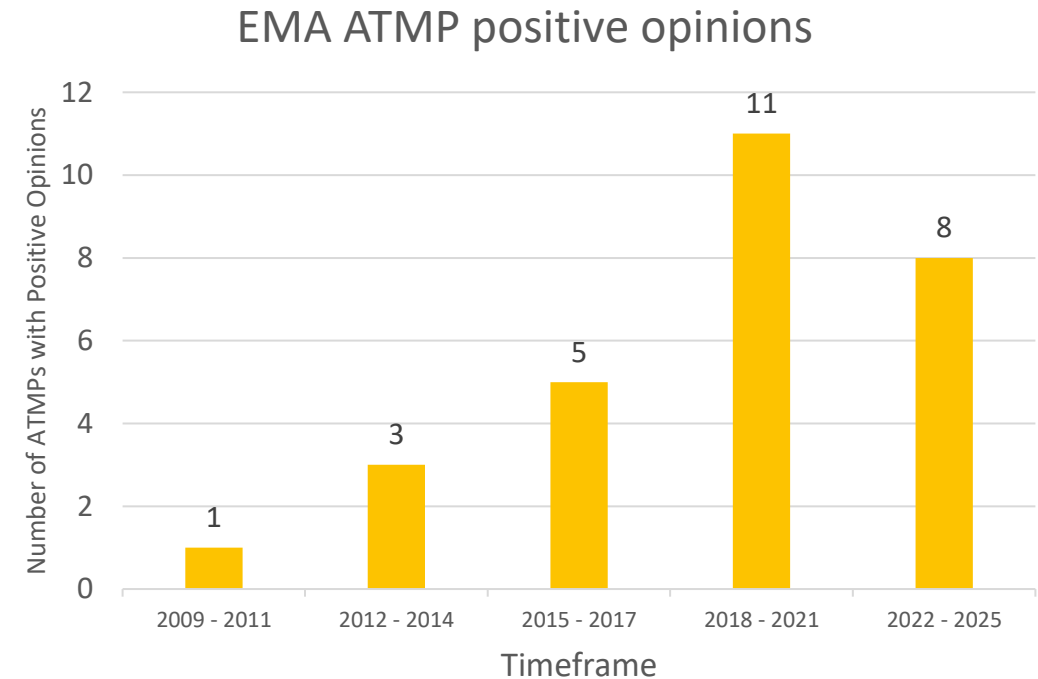
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Healthcare policy trends

- Developers remain dedicated to the development of ATMPs – however it takes place in waves
- Despite decades of research, uptake of ATMPs remains in the early stages
 - **Decisions and priority setting by healthcare systems** and regulatory authorities will have a significant
- Decisions in recent months and years have sent a positive signal to ATMP developers
- Former FDA Commissioner Gottlieb in 2019 – “by 2025, we predict that the FDA will be approving 10 to 20 cell and gene therapy products a year”



Evolving European Policy Environment



Equal access



Affordability



Availability

are major priorities for the current European Commission and Member States.

Identifying and implementing **appropriate reimbursement frameworks** has been a major challenge to the uptake and continued interest in ATMP investment

Political Priorities

European leadership has been in early-stage development and discovery

- Clear drop-off in the number of clinical trials in the EU – driven by a host of factors, including regulatory barriers
- Impact of the **General Pharmaceutical Legislation** is still to be seen
- New Commission has placed a renewed focus on **competitiveness & innovation** – opportunity for political signals (i.e. platform technologies)
 - 2024 Draghi report identified ATMPs as a strategic and priority sector for investment by private and public institutions
 - 2025/2026 will see Commission's proposals on the Biotech Act and Life Science Strategy which are expected to place emphasis on ATMPs
- Developers and healthcare systems are still looking for viable commercialisation models
 - Need ensure healthcare system readiness as number ATMPs grows
- Opportunity to create mutually reinforcing and virtuous cycles



EU policy puzzle – Policy challenges for CGTs

Regulatory policy

Market access policy

Competitiveness

EU policy puzzle – Policy challenges for CGTs

Regulatory policy

GMOs

ATMPs

Clinical trials

SoHo

Pharma

Orphan drugs

Pediatric
medicines

COMPLEXITY, UNPREDICTABILITY, RED TAPE

- Many different legislations apply
- Many different issues/challenges, for example:
 - **GMO requirements applying to ATMPs** (Contained Use Directive and the Deliberate Release Directive)
 - **Borderline products between SoHo and ATMPs** – unclear classification and unclear role of EMA
 - **Etc.**

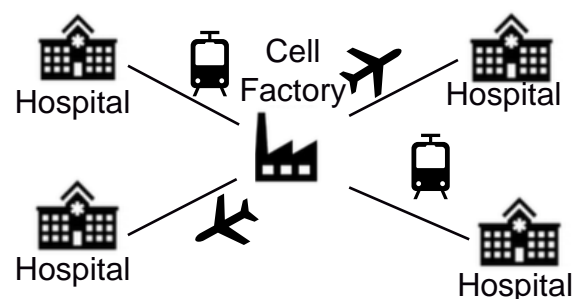
Pharmaceutical legislation review:

- Timelines (180 days vs. 210 days)
- Expanded PRIME eligibility
- Revised EMA structure
- Modulation of incentives
- (high) unmet medical needs
- **Regulatory sandboxes**
- **Decentralized manufacturing**
- **Environmental GMO issues**
- **Hospital exemption**

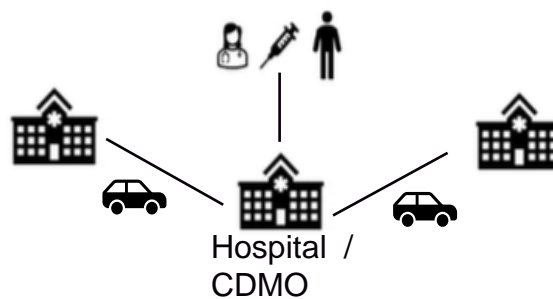
Revision of the EU Pharmaceutical framework

Decentralized manufacturing (Art 144-53, Dir).

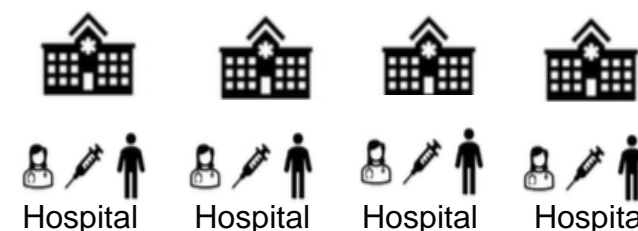
- Recognition that manufacturing or testing of ATMPs may need to take place in sites close to patients
- Limits the obligation to obtain a manufacturing authorisation only to the central site



Centralised
Manufacturing



Decentralised
Manufacturing



Point of Care
Manufacturing

Regulatory sandboxes (Article 113, Reg)

- New regulatory path to test and create innovative medicinal products and technologies
- When no other pathway exist or if not possible to develop the medicinal product or category of products within the existing requirements applicable to medicinal products due to challenges arising from characteristics related to the product development. Could be used to test **point-of-care manufacturing**.

Revision of the EU Pharmaceutical framework

GMO requirements (Art. 5a (new), Reg)

- **Simplification and harmonization** of the environmental risk assessment (ERA) in terms of identifying and evaluating potential adverse events of genetically modified organisms.
- **No systematic exemption of ATMPs** from GMO requirements. However, **some Articles of the GMO legislation*** shall not apply to medicinal products containing or consisting of genetically modified organisms:
 - this includes operations related to the supply and clinical use, including the packaging and labelling, distribution, storage, transport, preparation for administration, administration, destruction or disposal.



(*) Contained Use Directive and
Deliberate Release Directive



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27 National
HTA (P&R)

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medicines

EU HTA (JCA)

Uncertainty
acceptance

Several levels of (HTA) assessments:

- EU: Joint clinical assessment (JCA)
- National: additional national economic assessments and P&R negotiations

Duplication and discrepancies

- between EU / national requirements
- between regulators, payers and HTA data requirements

Different degrees of acceptance of uncertainty, e.g. RWD/RWE*, vs. head to head comparisons

EU Joint Clinical Assessment (JCA) Overview



Background

HTA definition

Health Technology Assessment (HTA): the systematic evaluation of one health technology, **in comparison to alternative treatments**

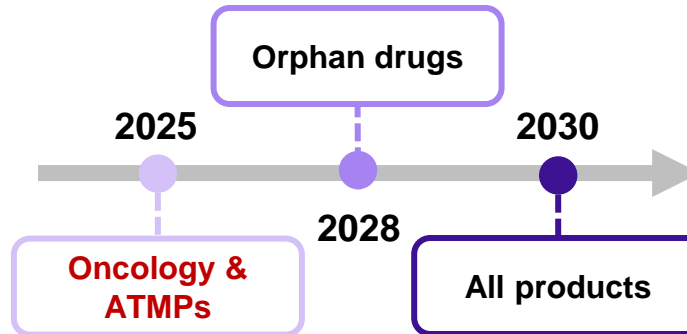
JCA definition

EU JCA is a joint framework incorporating common methodology and approach for **clinical assessments and scientific consultations, on the EU level**



Timelines

EU JCA roadmap



Challenging timeline

Once the final scope is received, health technology developers will have **only 100 days to prepare** the dossier under standard procedure, or 60 days under accelerated procedure



Evidence

PICO scope

Under the identified **Population, Intervention, Comparison, Outcome (PICO)** scope, evidence for comparison between the health technology and alternative therapies will be submitted

Direct vs indirect comparison

Both direct and indirect comparison will be allowed in JCA.

Direct evidence is the golden standard

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Long-term benefit

Budget impact

27 National HTA (P&R)

Siloed budgeting

EU HTA (JCA)

Uncertainty acceptance

Gap between short-term siloed budgeting and assessment of long-term value of CGTs

Not all countries take account of:

- Long term benefit of CGTs
- Indirect cost-savings, notably when looking at budget impact

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Uncertainty acceptance

Competitiveness

International competition

Industrial vs. Health policy

EU vs. National priorities

Strategic health priorities for the new mandate (2024-2029)



Biotech Act



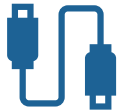
Life Science Strategy



Critical Medicines
Act



Simplification
agenda



Medical Device Regulation /
In-vitro Medical Device Regulation



Disease Area Action
Plans



Data Union Strategy



EU Competitiveness
Compass



Draghi Report: EU to be global leader in ATMP R&D

- Maximise impact of EHDS
- HTA Regulation full implementation
- Improve multi-country CT
- World-class ATMP innovation hubs
- Expediting market access
- Mobilising public & private R&D investment

Thank you!

Any Questions?

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